OUTSIDE LAS VEGAS FOUNDATION

FINANCIAL STATEMENTS

FOR THE YEAR ENDED SEPTEMBER 30, 2012

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Independent Auditors' Report

The Board of Trustees of
Outside Las Vegas Foundation
Las Vegas, Nevada

We have audited the accompanying statement of financial position of Outside Las Vegas Foundation (a nonprofit organization) as of September 30, 2012 and the related statements of activities and cash flows for the year then ended. These financial statements are the responsibility of Outside Las Vegas Foundation's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Outside Las Vegas Foundation as of September 30, 2012 and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The schedule of functional expenses on page 10 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

HintonBurdick, PLLC

HintonBurdick, PLLC
January 18, 2013

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OUTSIDE LAS VEGAS FOUNDATION
Statement of Financial Position
September 30, 2012

ASSETS

Current assets		
Cash and cash equivalents	$	85,264
Accounts receivable		69,401
Prepaid expenses		25,545
Restricted cash		69,098
Total current assets		249,308
Property and equipment		
Furniture and equipment		4,416
Accumulated depreciation		(294)
Total property and equipment		4,122
Other assets		
Deposits		1,100
Website design/development costs, net of accumulated amortization of $14,771		3,819
Total other assets		4,919
Total assets	$	258,349

LIABILITIES AND NET ASSETS

Current liabilities		
Accounts payable	$	14,557
Accrued expenses		16,741
Deferred revenue		30,500
Total current liabilities		61,798
Net assets		
Unrestricted		127,453
Temporarily restricted		69,098
Total net assets		196,551
Total liabilities and net assets	$	258,349

The accompanying notes are an integral part of the financial statements

OUTSIDE LAS VEGAS FOUNDATION
Statement of Activities
For the Year Ended September 30, 2012

	Unrestricted	Temporarily Restricted	Total
Revenues, gains and other support:			
Contracts and agreements	$ 328,651	$ -	$ 328,651
Donations and grants	55,803	116,525	172,328
In-kind donations	11,480	-	11,480
Program service revenue	7,554	-	7,554
Other income	1,112	-	1,112
Net assets released from restrictions:			
Satisfaction of program restrictions	72,427	(72,427)	-
Total revenues, gains and other support	477,027	44,098	521,125
Expenses and losses:			
Program	383,012	-	383,012
Management and general	71,656	-	71,656
Fundraising	9,157	-	9,157
Total expenses	463,825	-	463,825
Change in net assets	13,202	44,098	57,300
Net assets at beginning of year	114,251	25,000	139,251
Net assets at end of year	$ 127,453	$ 69,098	$ 196,551

The accompanying notes are an integral part of the financial statements

OUTSIDE LAS VEGAS FOUNDATION
Statement of Cash Flows
For the Year Ended September 30, 2012

Cash flows from operating activities:		
Cash received from contracts and agreements	$	276,225
Cash received from donations and grants		172,328
Cash received from program service revenue		38,054
Cash received from other income		1,112
Payments for employee expenses		(136,685)
Payments for other expenses		(310,968)
Net cash flows from operating activities		40,066
Cash flows from investing activities:		
Acquisition of property and equipment		(1,566)
Acquisition of other assets		(1,640)
Net cash flows from investing activities		(3,206)
Change in cash and cash equivalents		36,860
Cash and cash equivalents, including restricted cash, beginning of year		117,502
Cash and cash equivalents, including restricted cash, end of year	$	154,362
Reconciliation of change in net assets to net cash flows from operating activities:		
Change in net assets	$	57,300
Adjustments to reconcile change in net assets to net cash from operating activities:		
Amortization and depreciation		6,082
In-kind donations of property and equipment		(2,850)
Changes in operating assets and liabilities:		
Decrease/(increase) in accounts receivable		(52,426)
Decrease/(increase) in prepaid expenses		(24,465)
Decrease/(increase) in deposits		(1,100)
Increase/(decrease) in accounts payable		14,557
Increase/(decrease) in accrued expenses		12,468
Increase/(decrease) in deferred revenue		30,500
Net cash flows from operating activities	$	40,066
Supplemental schedule of non-cash investing activities		
Donations of property and equipment received	$	2,850

The accompanying notes are an integral part of the financial statements

NOTE 1. Significant Accounting Policies

Nature of Operations

The Outside Las Vegas Foundation (the Organization), a 501(c)(3) non-profit organization, was formed in August 2000 to enhance the connections between people and the public lands in Southern Nevada. By helping to build collaborative systems, processes and partnerships that support better stewardship of public lands, the Organization works to encourage citizens to look at the landscape in a more holistic manner and to enhance educational and recreational experiences for the visiting public.

The Organization's primary focus areas are connected trails and open space systems, conservation programs and outdoor education. The Organization works with Southern Nevada citizens, the business community, educators, advocacy organizations and governmental entities to reach shared goals. The Organization supports effective collaboration to solve important community issues regarding quality if life and stewardship of public lands in Southern Nevada.

The Organization’s major sources of revenues consist of contributions and government contracts and agreements.

Date of Management’s Review

In preparing these financial statements, the Organization has evaluated events and transactions for potential recognition or disclosure through January 18, 2013, the date the financial statements were available to be issued.

Provision for Income Tax

No provision has been made for Federal income taxes because the Organization is exempt from Federal income tax as a public charity organization under Section 501(c)(3) of the Internal Revenue Code. The Organization has implemented accounting guidance associated with accounting for uncertainty in income taxes. There was no impact to the Organization’s financial statements as a result of the implementation of this guidance.

Cash and Cash Equivalents

The Organization’s cash and cash equivalents are considered to be cash-on-hand, demand deposits and short-term investments with original maturities of three months or less from the date of acquisition for purposes of the statement of cash flows. Restricted cash, if any, is included in the cash balances of the statement of cash flows.

NOTE 1. Significant Accounting Policies (Continued)

Property and Equipment and Other Assets

The Organization capitalizes property and equipment that have estimated useful lives greater than two years. Purchased property and equipment is capitalized at cost. Donations of property and equipment are recorded as contributions at their estimated fair value. Such donations are reported as unrestricted contributions unless the donor has restricted the donated asset to a specific purpose. Furniture and equipment are depreciated using the straight-line method over an estimated useful life of five years.

The Organization also capitalizes significant website design and development costs that are amortized over three years.

For the year ending September 30, 2012, amortization expense was $5,788 and depreciation expense was $294.

Contributions

Contributions are recognized as revenue when they are received. Contributions with donor-imposed restrictions are reported as temporarily restricted or permanently restricted revenues. Temporarily restricted net assets are reclassified to unrestricted net assets when the donor restrictions are met. Restricted contributions whose restrictions are met in the same reporting period are reported as unrestricted contributions.

Contributions of services are recognized when received if the services (a) create or enhance nonfinancial assets or (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. The Organization reports such contributions at their estimated fair value when received.

Advertising Costs

Advertising costs are expensed as incurred. Advertising and promotion expense for the year ending September 30, 2012 was $15,368.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

NOTE 2. Accounts Receivable

The majority of the receivables at fiscal year end relates to program contracts and agreements. Management considers all receivables to be collectible; therefore, an allowance for doubtful account is not considered necessary.

NOTE 3. Restricted Net Assets

As of September 30, 2012, temporarily restricted net assets consist of the following:

Vegas Valley Rim Trail - financial analysis	$	160
Adopt-A-Trail		6,160
Field trips - outings for youth		10,503
Field trips - subsequent year		5,000
Virgin River Coalition Partnership		47,275
Total temporarily restricted net assets	$	69,098

The restricted cash balance at September 30, 2012 relates to the temporarily restricted net assets.

NOTE 4. Prepaid Expenses and Deferred Revenue

The deferred revenue on the statement of financial position relates to program service revenue of an event to be held in fiscal year 2013. The majority of the prepaid expenses on the statement of financial position also relate to this event.

NOTE 5. In-kind Contributions

For the year ending September 30, 2012, the Organization recognized $11,480 of in-kind donations as shown on the statement of activities. This in-kind donation relates to donated facility use ($7,040 – see also note 6), other expenses ($1,590) and capital assets ($2,850).

NOTE 6. Related-Party Transactions

For the year ending September 30, 2012, Lucchesi Galati, a firm owned in part by a trustee of the Organization, provided office space and related services to the Organization. The donated facility use for the fiscal year was valued at $7,040 and has been recognized in the accompanying financial statements.

NOTE 7. Subsequent Event – Change in Accounting Period

The trustees of the Organization approved to change from a September 30th fiscal year-end to a December 31st year-end. This change has no effect on these financial statements but will on financial statements of future periods. For IRS reporting purposes, the Organization will file a short period return for the three months ending December 31, 2012.

SUPPLEMENTARY INFORMATION

OUTSIDE LAS VEGAS FOUNDATION
Schedule of Functional Expenses
For the Year Ended September 30, 2012

Expense category	Program	Management & General	Fundraising	Total
Advertising and promotion	$ 14,715	$ 646	$ 7	$ 15,368
Amortization and depreciation	887	4,975	220	6,082
Contractual expenses	161,054	-	-	161,054
Donations to others	6,500	-	-	6,500
Employee benefits	8,679	964	452	10,095
Insurance	-	3,364	-	3,364
Legal and accounting	2,489	11,031	-	13,520
Occupancy	9,460	2,365	2,365	14,190
Office expense	7,030	1,763	-	8,793
Organization development services	-	32,500	-	32,500
Payroll taxes	9,782	1,087	508	11,377
Printing and copying	5,405	-	-	5,405
Program expenses	46,181	-	-	46,181
Salaries and wages	103,328	11,480	5,373	120,181
Training and meetings	1,189	1,469	232	2,890
Travel	6,313	12	-	6,325
Total	$ 383,012	$ 71,656	$ 9,157	$ 463,825